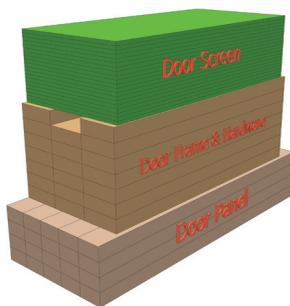




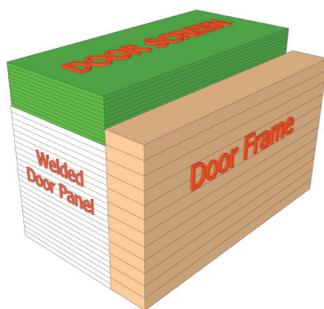
Knock Down (KD) - Bulk Pack

Knock Down (KD) is a patio door packaging format where all components, except the IG-units, are supplied. Sash and frame components (total 6 SKU's) are pre-cut and pre-fabricated. In the KD Bulk Pack format, each component is packaged on a skid in a multiplication of 240 or 480 pieces. The hardware components are also boxed in matching quantities. The screens are packed separately on skids. This packaging format is designed for high-volume fabricators that manufacture or purchase their IG Units.



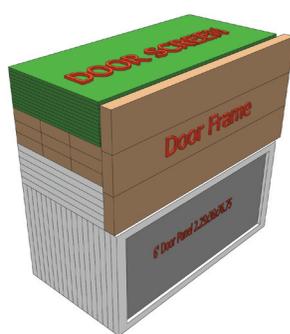
Knock Down (KD) - Boxed Pack

All necessary components, except the IG units, are supplied and packaged in boxes. One box contains all the sash components and all the frame components (including hardware components) are in another box. One skid consists of 20 sets of sash boxes, frame boxes and screens. This packaging format is designed for low-to-mid size fabricators that manufacture or purchase their own IG Units.



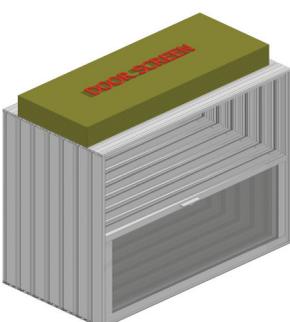
Knock Down (KDW) - PD04 and PD05 only

This patio door packaging format is exclusive to the PD04 and PD05 patio doors, whereby the sashes are pre-welded in the factory and packaged accordingly, without glazing. The frame and hardware components are packaged in one box, similar to the KD Boxed Program. One skid contains 12 patio door units, consisting of 24 glazed sashes, 12 frame/hardware boxes and 12 screens. This packaging format is intended for professional window and door dealers/installers with the ability to install a patio door on a job site. One professional installer can complete the job because the individual box or packing can be carried by one person. This system can also be easily assembled in a shop, packaged and delivered to the site or dealer fully assembled.



Kit Form (KF)

Kit Form (KF) is a patio door packaging format that takes the KD-Boxed Program a step further. The sashes are pre-glazed in the factory and packaged accordingly. The frame and hardware components are packaged in one box, similar to the KD Boxed Program. One skid contains 12 patio door units, consisting of 24 glazed sashes, 12 frame/hardware boxes and 12 screens. This packaging format is intended for professional window and door dealers/installers with the ability to install a patio door on a job site. One professional installer can complete the job because the individual box or packing can be carried by one person. This system can also be easily assembled in a shop, packaged and delivered to the site or dealer fully assembled.



Fully Assembled (FA)

In Fully Assembled format, the patio doors have been fully assembled in the factory. Each skid contains 6 patio door units. This packaging format is perfect for distributors and dealers to supply contractors and DIY customers with the convenience of pre-assembled doors. It is also the most preferred format of retailers, as it is the easiest to install. However, due to the overall weight of the patio door, at least two people are required to install doors of this format.